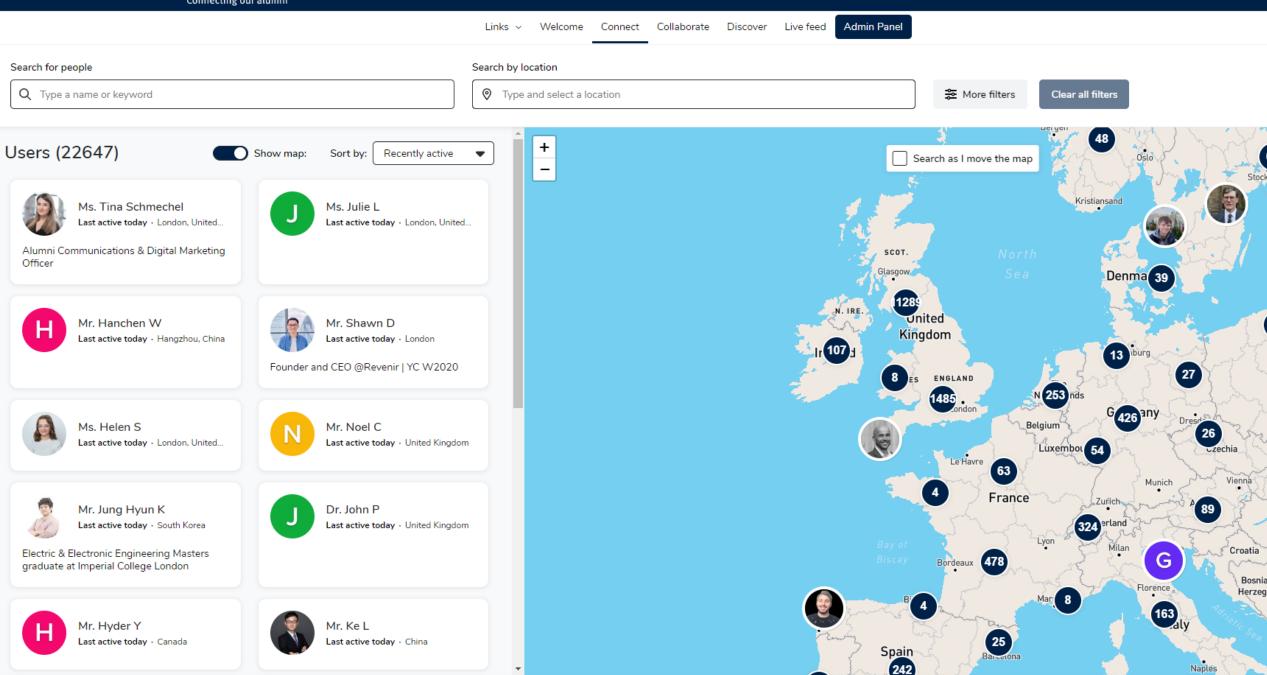
# Managing online communities: let data be your guide

Tina Schmechel Alumni Communications & Digital Marketing Officer Imperial College London







# Key issues before the relaunch

Engaging our target audience

Awareness among alumni and colleagues

**Brand positioning** 

Page visits

Post activity and engagement

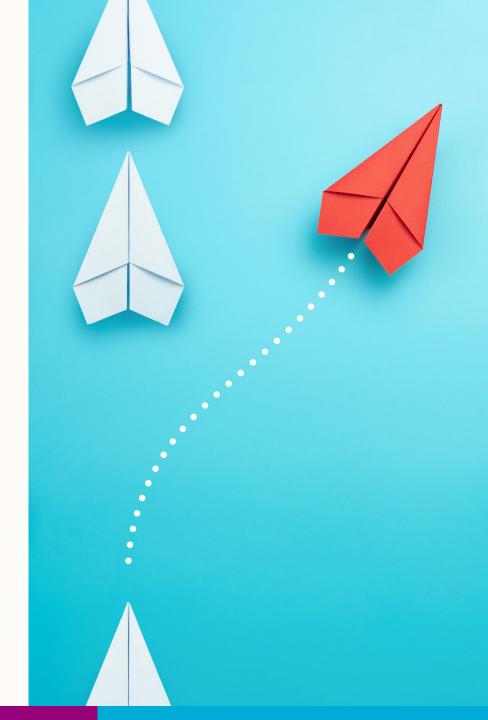
Abandoned forums

Limited awareness
Missed opportunities
Cross-team collaboration

Lack of USP
Established networks and groups
"A lot of things to a lot of people"

#### The devil is in the data...

- Most popular pages all focused on content, not interaction
  - Could this be our USP?
- More than 100 groups -> hard to navigate
- Only 30% of users engaged with welcome email
- High drop-off rate from mobile devices
- Poor page speed and usability -> high bounce rate



# Imperial Plexus Connecting our alumni

Plexus is our free online community for Imperial College London alumni where you can connect, collaborate and discover more about your online benefits.

Don't have an account yet?

Request your activation link today.



#### **Imperial Plexus** Connecting our alumni

Links

Alumni Relations Office

Contact

Imperial College London

South Kensington London SW7 2AZ UK

Use of cookies

Imperial data protection

policy

Advancement privacy

notice

Have an account? Login \* Required fields are marked with an asterisk Email\* Email Password\* Password Reset password Login By logging into your account, you agree to the Terms of Use and Privacy Policy

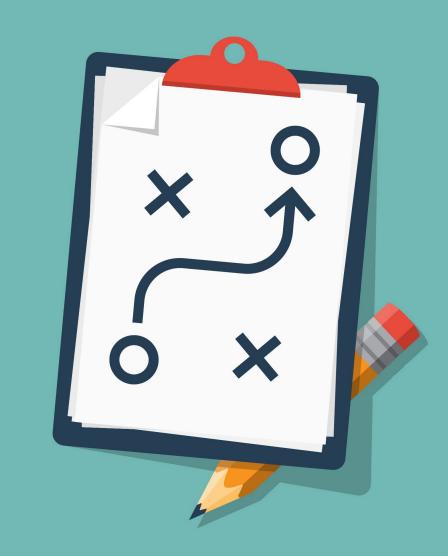
# Making changes: first steps

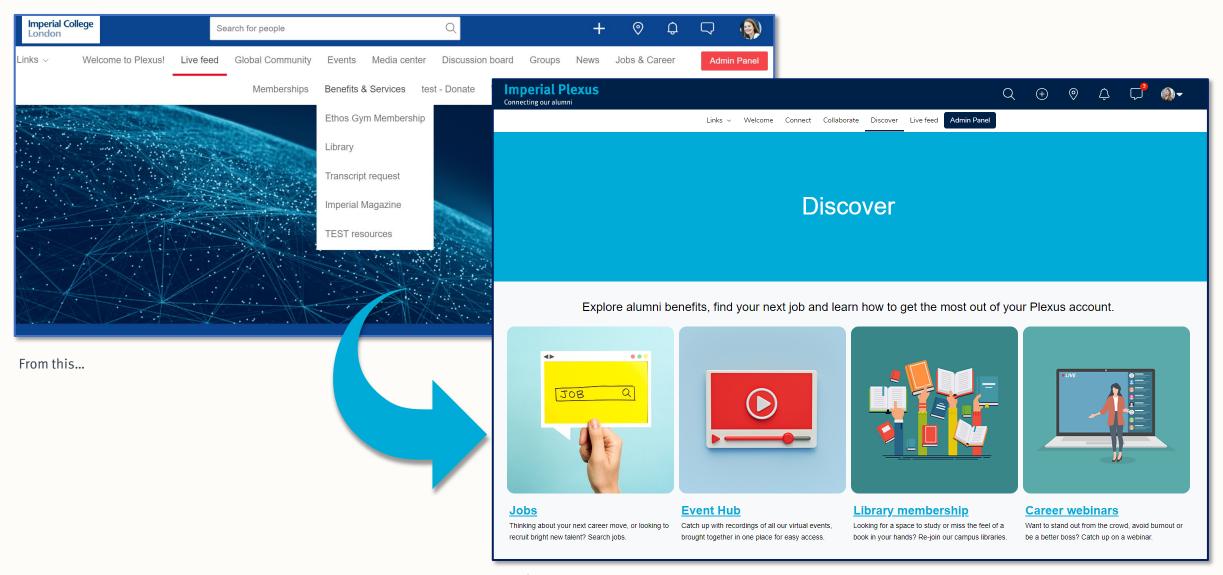
#### User experience

- Optimised pages, fixed broken links
- Expedited app development
- Deleted most forums
- Deactivated functionalities

#### Engagement plan

- New welcome email
- Recruited Plexus ambassadors (content, feedback)
- Collaboration with regional alumni groups
- Plexus exclusive programmes (mentoring, Q&As)
- Demo sessions with colleagues

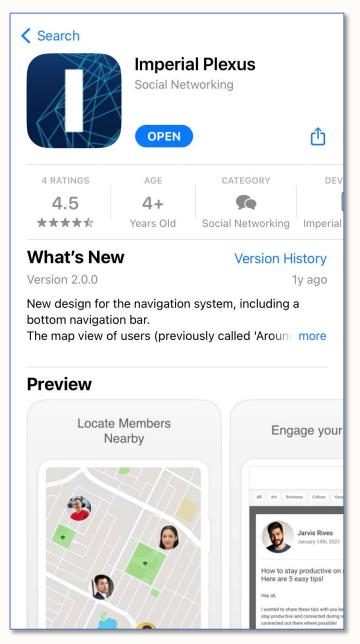




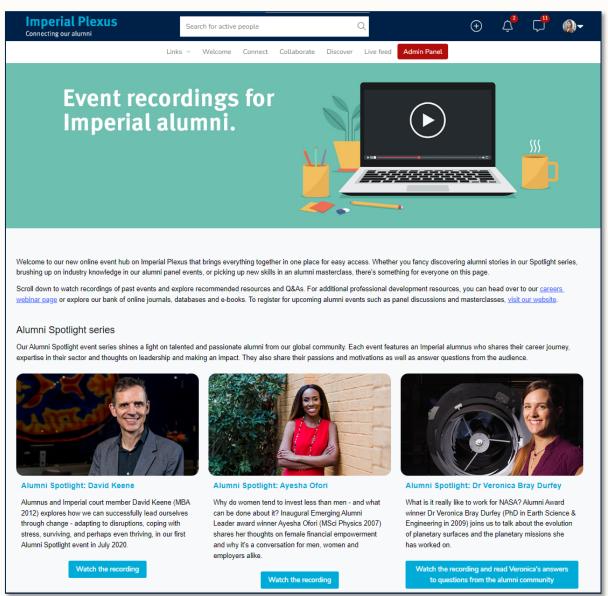
To this...

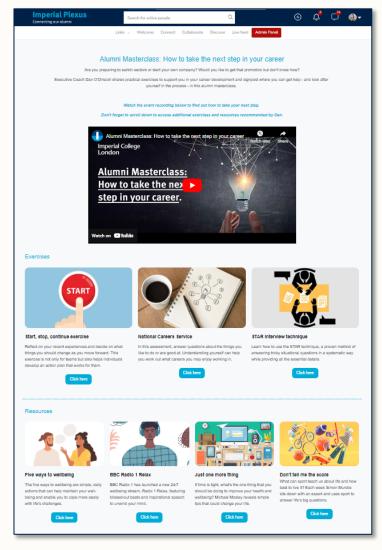
Social media post promoting the Plexus app





Plexus app in the App Store

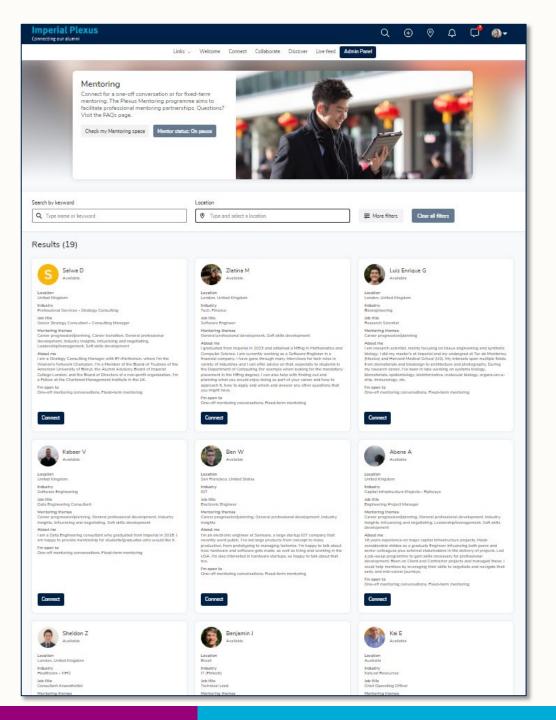




Exercises and additional event resources

#### Plexus Mentoring programme

# Mentoring Imperial Plexus Alumni Mentoring is a peer-to-peer online mentoring programme where alumni can connect for a one-off conversation or for fixed-term mentoring. The programme aims to facilitate professional mentoring partnerships. Please note that you will need to log into your Plexus account to take part in this programme. If you are not already a member, please email us to request your activation link. Questions? Read our FAQs Make a connection





#### Imperial College London Alumni

h 2021 · 🚱

Introducing the latest addition to our ever-increasing number of library resources: Times Higher Education (THE) 📖

Through Imperial Plexus you can now access the latest edition of THE every Thursday, browse full editions dating back to 2013 and search the archive for earlier articles Q

Head over to the Online Resources page on Plexus to find out how you can access THE (login required) -

http://ow.ly/T6gI50DKUrs

If you haven't already activated your Plexus account, please get in touch with us at alumni@imperial.ac.uk to request your activation link.



#### Imperial College London Alumni

7 May 2020 · 🚱

Have your questions about COVID-19 answered! -

We are proud to announce that Helena McKeown, Chair of the Representative Bo Medical Association (BMA) and Imperial alumna (MBBS 1991), will be joining us f Plexus Q&A from 19.00 BST on Wednesday 13 May to answer your questions about the NHS, her take on the government's response to the pandemic, PPE shortages

Join the discussion and leave your question for Helena: https://plexus.imperial.ac.uk/topics/18052/feed

Please get in touch with us at alumni@imperial.ac.uk if you do not have a Plexus would like to request your activation link.



Social media posts promoting Plexus events and benefits



Dear alumnus.

Welcome to your December events and volunteering update, a collection of our top picks for you in the coming months.

Did you know that all our online events are recorded and are available for you to watch for free at any time? Check out the Event Hub on <u>Imperial Plexus</u>, or jump straight in with one of our most popular events from this year:



#### Redesigning your financial future

Founder of The Humble Penny and Financial Joy Academy, Ken Okoroafor explores practical steps to help you better understand your money and how to achieve financial freedom.





#### Conquering Imposter Syndrome

Have you ever felt like a fraud in your job?
Executive coach Deena
Gornick shares advice on how to overcome impostor syndrome and be more confident in your abilities.





#### Alumni Insights: Careers in artificial intelligence

Alumni experts working in artificial intelligence share their experiences and advice in this Alumni Insights event, designed to help you take your next steps in the field.

Watch now

If you're not yet a member of Plexus, just <u>drop us a line</u> to request your unique activation link.

Newsletter section about Plexus resources



CID/alumni membership number:

#### Dear alumni,

We're writing to invite you to join us on <u>Imperial Plexus</u>, our free online community for alumni, where you can connect, collaborate, access and discover your online benefits.

Whether you're looking to get that dream job, make an international career work for you or build professional connections, Plexus can help you take the next step.

As a member you'll be able to:

- · Explore our online community and contact alumni directly
- · Catch up on the recordings of our events and webinars
- · Access online resources, databases and e-journals
- · Search job listings posted by community members
- Keep up to date with regional activity
- · Apply for membership of our campus libraries

#### How to activate your Imperial Plexus account

In the next hour, you will receive an email from Imperial Plexus containing a unique activation link.

Simply click on the link in the email for fast-track access. If you don't receive your activation email within 48 hours, or if you'd like to ask us anything about Plexus or your alumni benefits, drop us a message at <a href="mailto:alumni@imperial.ac.uk">alumni@imperial.ac.uk</a>.

#### Plexus invitation email

From: Imperial Plexus <alumni@imperial.ac.uk>

Subject Welcome to Imperial Plexus

#### We're so glad you joined us

Now that you're a member, there are a few easy things you can do on your profile to make Plexus work even harder for you.

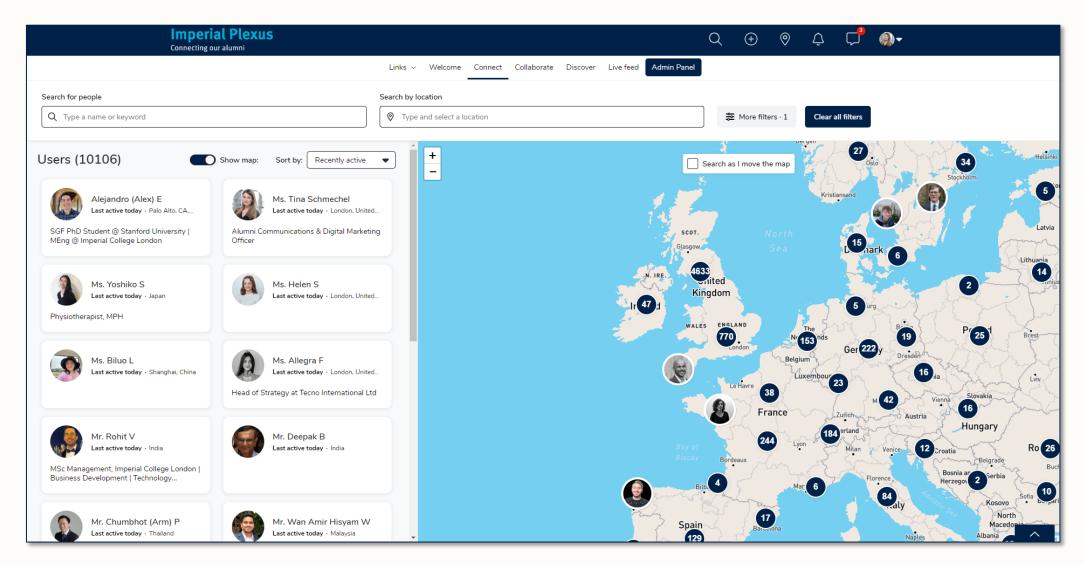
The Connect tab shows you a global map of alumni, allowing you to search by name, location, industry and organisation. It's a great way to build your network and make professional connections. But it works both ways - make sure others can find you:

- . Add your location. When you join Plexus, your location is automatically set at country level. To help you make useful local connections, update your location to your city.
- Add a profile picture. It helps friends and classmates to be sure they've found the right person, and it makes you look friendly and approachable to anyone searching for new contacts.
- Add your job title and organisation. By updating these details, you help others within your organisation or industry, or with relevant experience and interests to find you. This is a great way to build up your professional network.

If you have any questions about how to use Plexus, please contact your community manager Tina.

Welcome, we look forward to chatting with you! The Imperial Plexus team

Account confirmation email



#### Results

Engaging our target audience

20% increase in activated Plexus users within a year

338% increase in page visits per month

Halved our bounce rate

Awareness among alumni and colleagues

Plexus regularly referenced in newsletters & social media

Close collaboration with comms teams across the College

Joint projects with events teams and the library

**Brand positioning** 

Accepted what we are not

One-stop shop for all alumni benefits

Careful evaluation of all new
programmes and pages

Questions?